



## Jacob Kashiwagi, PhD

Founder & Chairman of the Board | Leadership Society of Arizona  
Managing Director | Kashiwagi Solution Model Inc.

Assistant Director | Performance Based Studies Research Group

Dr. Kashiwagi is a thought leader in the areas of education, leadership development, procurement, and supply chain management. He received his PhD from Delft University of Technology (TU Delft) in the area of Supply Chain Management. His research led him to co-develop the Best Value Approach, a revolutionary and international renowned approach to business. His groundbreaking model is the most licensed technology out of Arizona State University in the past 20 years (61 licenses) and has been tested on over 2,000 projects valued over \$6 billion in services, with a 98% success rating (on time, within budget, and client highly satisfied), and savings of 10-30% on all project costs.

The global success of the Best Value Approach inspired Dr. Jacob to author the No-Influence Leadership Model, a radical approach to teaching leadership skills to students and professionals. This unique methodology emphasizes that effective leadership is about understanding and aligning expertise without attempting to change or influence others. This leadership model led Dr. Kashiwagi to create the Leadership Society of Arizona (LSA), a nonprofit 501(c)(3) organization focused on helping high school students to be successful. Using his professional and educational experience, he has taught this approach to over 8,000 management professionals, 1,500 college students, and 1,200 high school students. He has personally mentored over 150 students helping them use the No-Influence Leadership Model to develop lucrative careers and overcome personal instability (substance abuse, family trauma, depression, severe anxiety etc.).

Today, Dr. Kashiwagi continues to champion programs to advance the field of leadership development by presenting to large groups, inspiring young people, giving back to the community and publishing books. His most recent book "In Search for Truth" has gone to sell hundreds of copies and help professionals, parents, and students all over the world.

### VIDEO CLIPS (See the speaker in action):

1. In Search of Truth Podcast: Click [HERE](#)
2. 7 Principles of Success: Click [HERE](#)



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