

2024 Annual Report



KSM Inc.





Leadership Society of Arizona

Mission Statement

Meet students where they are at and expose them to correct concepts that they can use to create a more stable and happier way of life for themselves!

Community Partners











Leadership Society of Arizona Team

Board of Directors

Director





Instructors & Support Staff



Jake Gunnoe

Director

Jacob Kashiwagi

William Wood Director

Alfredo Rivera Director

Lead Team









Isaac Kashiwagi Joseph Kashiwagi

Jessup Traum Aishwarya Chopra Hailey Wesloski

Elliott Norton

Chairman of the Board









Edgar Rodriguez

Logan Carvalho

Yutian Chen

Kayla Krassa

Shriya Tummala Suley Cortes Lorrin Yang

Mathias Pooley

Peyton Hall



2024 By the Numbers

	2023	2024	Difference
Outreach			
Videos Posted	55	36	-19
Articles Posted	11	21	+10
Total Site Visitors	32K	45K	+13k
Podcasts & Presentations	5	2	-3
Results			
Programs	15	17	+2
Students	643	618	-25
Satisfaction	92%	96%	+4
Parent Reported Positive Impact	81%	91%	+11
Repeat Partners	5/5	6/6	+1
Partners	22	34	+12
Newsletter Subscribers	951	554	-397
Books Sold	79	92	+13
YouTube Subscribers	795	992	+197

Revenue: \$1.02M

Expenses: \$1.01M

Bank: \$229K

Investment: \$251K

Students

Partners

Community

2024 Accomplishments

Innovation and Developments

- Increased the number of Valley Guardians and Challenge Foundation coaching and college scholarship participants from 45 to 57. The students are doing phenomenal.
- Continued to develop the new private school for 5-12th grades, with the addition of an elementary arm covering Pre-K to 4th grade.
- Added 22 more students to the LeadAZ Private School family, and 10 more to the coaching program.
- Increased our partners from 22 to 34 and our key partners from 4 to 9.
- Partnered with the Challenge Foundation, Gila River Indian Community, and Chandler and Mesa School Districts' Migrant programs to support their students through enriching and applicable leadership summer programs.
- All partners were very satisfied and will continue their relationship with LSA.
- Continued long term partnership with the Valley Guardians and expanded into a new trade program venture.
- Donated Thanksgiving meals to 12 families totaling \$2K.
- Added more engaging videos on our YouTube Channel.



Summary of Programs

Summer - - - - - - - - - - - - 8 Programs | 409 Students | 94% Satisfaction | 9 New Success Coaching Students Valley Guardians - - - - - - - - - - - - 1 Program | 57 Students | 95% Satisfaction | 100% Improving in Personal Life Success Coaching - - - - - - - - - - 1 Program | 58 Students | 95% Satisfaction | 10 Leadership Workshops LeadAZ Private School - - - - - - - - - - - - 2 Programs | 47 Students | 90% Satisfaction | Expanded into Pre-K-4th

Leadership Society of Arizona

Leadership Society of Arizona

BALANCE SHEET INCOME STATEMENT

For Accounting Year 2024 For Accounting Year 2024 Janurary 1, 2024 - December 31, 2024 Janurary 1, 2024 - December 31, 2024 **TOTAL ASSETS** TOTAL LIABILITIES INCOME \$1,022,852 Program Revenue \$479,994 Sales Revenue **\$0** \$291 Grant Donations Private Donations Government Funding Other Income **CURRENT ASSETS CURRENT LIABILITIES Total Income** \$1,023,143 Cash in Bank \$228,994 Accounts Payable \$0 Inventory \$0 Taxes Payable \$ Prepaid Expenses \$0 Notes Payable (due within 12 months) \$0 \$0 Other \$251,000 Current Portion Long-term Debt TOTAL \$479,994 Other current liabilities (specify) \$0 TOTAL \$0 **EXPENSES FIXED ASSETS** Machinery & Equipment \$0 LONG-TERM LIABILITIES Program Costs \$64,188 Furniture & Fixtures \$0 Bank Loans Payable (greater than 12 m \$0 Cost of Goods Sold \$0 \$0 Marketing Leasehold Improvements Less: Short-term Portion \$1,939 Real Estate / Buildings \$0 Notes Payable to Stockholders \$0 Bank Charges/Fees \$7,889 \$0 Other Other long-term debt (specify) \$0 Contractor Wages TOTAL \$0 TOTAL **\$0** Insurance \$6,692 Office Supplies & Software \$8,501 Legal/Professional Services \$4,200 **OTHER ASSETS OTHER LIABILITIES** Taxes/Licenses \$0 Specify \$0 Operating Expenses \$498.382 Specify \$0 Fundraising Expenses Specify \$0 Specify Specify \$0 Specify \$0 Other Expenses \$15,273 TOTAL \$0 TOTAL \$0 LEADAZ \$347,827 Administration \$56,100 \$1,010,989 **Total Expenses** \$479,994 EXCESS/LOSS **NET WORTH** \$12,154 **TOTAL LIABILITIES & NET WORTH** \$479,994

2429 East Hermosa Vista Drive Mesa, Arizona 85213

2429 East Hermosa Vista Drive

www.LeadAZ.org Mesa, Arizona 85268

\$0

\$0

\$0

\$O

\$0

\$0

\$0

\$0



2024 Vision

- Continue to find new partners to run new leadership program tests to identify impact.
- Continue to improve upon existing partnerships and programs to make them better.
- Continue to develop and stabilize LSA's LeadAZ Private School and Judy's Tots programs.
- Begin identifying and utilizing more people to support LSA programs.